

ALLAN GRAY

POTENTIAL. EXPANDED.

INTRODUCING SUPERANNUATION, INVESTMENTS
AND RETIREMENT SOLUTIONS FROM ALLAN GRAY



A NEW WAY TO EXPAND YOUR CLIENTS' POTENTIAL

For many years, Allan Gray's managed funds have been providing your clients with an exceptional way to diversify their investments to achieve their goals. We're now pleased to present you with another way to access our funds and manage your clients portfolios for the long term, through the Allan Gray Superannuation, Investments and Retirement Solutions.

AN UNWAVERING COMMITMENT TO YOU AND YOUR CLIENTS

Our Superannuation, Investments and Retirement Solutions deliver efficiencies, choice and control at a competitive price.

A CURATED CHOICE THAT NARROWS COMPLEXITY

Our Solutions provide enough choice to meet the individual needs of your clients, but not so much choice it creates confusion. Access a wide range of listed securities including ETF's and LIC's as well as a curated range of managed funds.

GREATER CONTROL

To give you and your clients more control, our Solutions cater to both your needs. We enable you to control the administration fees your clients pay. As all transaction fees are based on usage, you can control them too and even reduce them with our smart regular savings and investment plan functionality.

FAIRER FEES

We firmly believe that for the same investment amounts, everyone should be able to access the same competitive fee levels and determine their own administration fees. What's more, where technology has helped us reduce fees for certain investments, we pass those savings on to your clients. That's why our fees remain unbundled. See how our fees are calculated at allangray.com.au

INDEPENDENT THINKING OUR INVESTORS TRUST

We succeed by not following the crowd. Our contrarian approach is evident in everything we do – from creating an intuitive solution designed for both you and your clients to giving you the ability to control your clients fees. Being privately owned keeps us sharply focused on investors interests, without external shareholders influencing our commitment to our principles.

HIGH QUALITY SERVICE EVERY TIME

Our commitment to more personalised service includes having a dedicated Australian-based team to meet your needs at every step. We offer you a host of helpful resources and research, including tools to help you explain fees to your clients. Our Relationship Managers are also dedicated to assisting advisers and look forward to helping you.

ENHANCED POTENTIAL TO MEET EVERY NEED

ALLAN GRAY



FEATURES DESIGNED TO BROADEN YOUR OPPORTUNITIES

A FULL SUITE OF INVESTMENT PRODUCTS

- All Ordinaries shares
- A curated selection of managed funds
- A range of Exchange-traded funds (ETFs) and Listed investment companies (LICs)
- Term deposits from a range of providers.

INSURANCE OPTIONS TO MEET YOUR CLIENTS' NEEDS

- Simple default group insurance from Hannover Re
- A choice of retail insurers including AIA, TAL, and Zurich.

INTUITIVE ONLINE TRANSACTIONAL CAPABILITIES

- Our digital portal gives you full transactional capabilities which are easily controlled from the online order pad
- Your clients benefit from 'read-only' portal access so they can access information at any time.

A COMPETITIVE FEE STRUCTURE

- You have the ability to control the administration fees
- No preferential treatment means all investors benefit from the same competitive fees
- Structured with the future in mind means we have kept fees unbundled to ensure we can easily pass on savings from technological advances
- Handy tools help you explain fees to your clients, for full transparency.

ACCESSIBLE MINIMUM INVESTMENT AMOUNTS

- Allan Gray Investment Solutions
minimum investment: \$2,500
- Allan Gray Superannuation
minimum investment: \$2,500
- Allan Gray Retirement
minimum investment: \$20,000.

SEAMLESS INTEGRATION WITH YOUR BUSINESS

- Our Solutions can integrate seamlessly with most financial planning software including XPlan, Coin, Midwinter and AdviserLogic plus Accounting software including BGL SF, BGL360 and Class.

SMART FUNCTIONALITY AND REPORTING

Our Solutions are underpinned by leading-edge technology that lets you manage your clients' portfolios with ease. This includes:

- Online applications, withdrawals and transactions
- Portfolio summaries
- Reporting across client history, transactions, asset allocation and performance
- You can also access our reports directly for use in your statements and other advice records
- Corporate actions functionality
- Term deposit maturity portal.

CONNECT WITH US

To discover more about our distinctive investment solutions for your clients and learn more about our new Superannuation, Investments and Retirement Solutions, email or call your local Relationship Manager. Find them in our adviser hub at allangray.com.au

CLIENT SERVICES



1300 604 604 (within Australia)
+61 2 8224 8604 (outside Australia)
From 8:30am to 5:30pm (AEST)



clientservices@allangray.com.au

OFFICE



Allan Gray Australia
Level 2, Challis House
4-10 Martin Place
Sydney NSW 2000



+61 2 8224 8600



+61 2 8224 8601



allangray.com.au

OneVue Wealth Services Limited (OneVue) ABN 70 120 380 627, AFSL No. 308868 is the Responsible Entity and the Operator and Facilitator of the Investor Directed Portfolio Service which includes Allan Gray Investments. Diversa Trustees Limited ABN 49 006 421 638, AFSL No 235153 RSE Licence No L0000635 is the trustee of Allan Gray Superannuation and Allan Gray Retirement. Allan Gray Investments and Allan Gray Superannuation and Retirement is promoted by Allan Gray Australia Pty Limited ABN 48 112 316 168, AFSL No. 298487. Equity Trustees Limited, ABN 46 004 031 298, AFSL 240975 is the issuer of units in the Allan Gray Australia Equity Fund, Allan Gray Australia Balanced Fund and Allan Gray Australia Stable Fund.

The information in this brochure is of a general nature only. It has been prepared without taking into account the individual objectives, financial situation or needs of any particular person. Before acting on anything in this brochure, you should consider its appropriateness having regard to your objectives, financial situation or needs. You should obtain the relevant disclosure documents to any of the financial products mentioned in this brochure before deciding to acquire, dispose of or hold investment in these products. Past performance of any financial product mentioned in this brochure is not a reliable indication of their future performance. A copy of the disclosure documents for the financial products mentioned can be obtained by contacting Allan Gray or at allangray.com.au