

Media Spokespeople Overview

The Allan Gray investment philosophy is to take a contrarian approach, apply it consistently and invest for the long term. This approach was started by Dr Allan Gray who founded Allan Gray Ltd in Cape Town in 1973. Allan Gray in Australia and globally are privately owned and share the same investment philosophy.

Media enquiries

Alex Davies - Senior Communications Manager 0412316959 alex.davies@allangray.com.au

For immediate comment, you may make contact directly with our spokespeople outlined in this overview.

Media spokespeople



(02) 8224 8600 jd.delange@allangray.com.au

JD de Lange Chief Operating Officer

Johan (JD) joined Allan Gray in Australia in 2010 as Head of Retail. He spent nine years with Allan Gray in South Africa, the largest privately owned South African investment company that was started by Dr Allan Gray. JD was a Director of Investor Services (Platform) and a Director of the Allan Gray Unit Trust Management Company. JD holds a B. Proc Degree (University of Pretoria) and is an admitted attorney and CFP in South Africa.

Specialties

- Industry trends
- Product development
- Investment philosophy
- Contrarian investing
- Allan Gray Funds



(02) 8224 8683 lj.collyer@allangray.com.au

LJ Collyer Head of Adviser Distribution

LJ Collyer joined Allan Gray Australia in April 2015 as a Relationship Manager. Prior to this, LJ spent 10 years in a variety of roles with Allan Gray in South Africa including being responsible for the promotion and distribution of the Australian funds. LJ holds a Bachelor of Commerce (Honours- Stellenbosch University), a MBA (University of Cape Town) and is a CFP in South Africa.

Specialties

- Investment philosophy
- Allan Gray Funds
- Adviser trends
- Product



(02) 8223 4622 stephanie.derrington@allangray.com.au

Stephanie DerringtonResponsible Investing Analyst

Stephanie joined Allan Gray in 2022 as our Responsible Investing Analyst. Previously, Stephanie worked as a commercial litigation solicitor and an academic researcher. Stephanie holds a Master of Science in Law and Finance (with Distinction) from the University of Oxford and a Bachelor of Laws (Hons I) from the Queensland University of Technology, where she graduated first in her class. She is currently completing a PhD.

Specialties

- ESG
- Responsible investing
- Contrarian investing

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(02) 8224 8619 chris.hestelow@allangray.com.au

Chris Hestelow

Investment Specialist

Chris joined Allan Gray in 2019 as a Research Associate, before moving into a Relationship Manager role in 2020 and becoming our Investment Specialist in 2023. Prior to joining Allan Gray, Chris worked at BT Financial Group, where he held a number of management roles across the Insurance and Superannuation businesses. Chris holds a Bachelor of Commerce from Sydney University, with majors in Economics and Finance. He is currently a Level 3 candidate in the Chartered Financial Analyst program.

Specialties

- Contrarian investing
- Allan Gray Funds
- Investments we hold
- Behavioral investing



(02) 8224 8600 simon.mawhinney@allangray.com.au

Simon Mawhinney

Managing Director & Chief Investment Officer

Simon joined Allan Gray in 2006 as an analyst. Before this, he was at Alliance Bernstein, Macquarie Bank and Deloitte & Touche. Simon has a Bachelor of Business Science with First Class Honours (majoring in Finance and Business Strategy) and a Postgraduate Diploma in Accounting from the University of Cape Town. Simon was a Chartered Accountant and is a CFA Charterholder.

Specialties

- Stocks and shares
- Investments we hold
- Contrarian investing
- Responsible investing



(02) 8224 8600 suhas.nayak@allangray.com.au

Dr Suhas Nayak

Analyst & Portfolio Manager

Suhas joined Allan Gray as an analyst in 2011 and has been a portfolio manager since 2016. Prior to this, Suhas spent five years at McKinsey & Co, leaving as an Engagement Manager. He has a Bachelor of Science with Honours from the California Institute of Technology and holds a Doctor of Philosophy in Mathematics from Stanford University.

Specialties

- Stocks and shares
- Investments we hold
- Contrarian investing

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Allan Gray Australia and Orbis Investments are privately-owned, sister companies. Both were founded by Dr Allan Gray and share the same long-term, contrarian investment philosophy. Allan Gray Australia in partnership with Orbis Investments brings the Orbis Global Funds to the retail financial advice industry.



eric.marais@orbis.com

Eric Marais Investment Specialist - Orbis

Eric Marais joined Orbis in 2013. Eric is an investment specialist and holds client-facing responsibilities. Part of his role includes conducting investment and economic research for Orbis. He spent eight years in Orbis' US investment team analysing stocks across all sectors. Before joining Orbis, Eric worked as an investment analyst at Allan Gray in South Africa, and as a management consultant at McKinsey & Company.

Specialties

- Global equity investing
- Orbis Funds
- Contrarian investing



shane.woldendorp@orbis.com

Shane Woldendorp Investment Specialist - Orbis

Shane joined Orbis in 2014 and is a member of Orbis' team of investment counsellors. Shane previously worked in the private clients team at Allan Gray in South Africa. He holds a Bachelor of Science degree in Environmental & Geographical Science and Economics and a Bachelor of Commerce (Honours) in Financial Analysis and Portfolio Management, both from the University of Cape Town, and a Postgraduate Diploma in Financial Planning from the University of the Free State. Shane is also a CFA® Charterholder.

Specialties

- · Global equity investing
- Orbis Funds
- Contrarian investing

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Product range

Allan Gray Australia

Stable Fund

Allan Gray Australia

Balanced Fund

Allan Gray Australia

Equity Fund

Orbis Global

Equity Fund

Orbis Global

Equity LE Fund

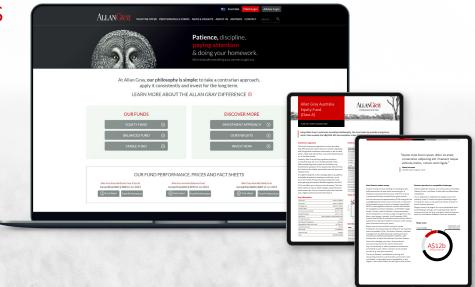
Communications

There is a host of materials available at <u>allangray.com.au</u> in our 'News and Insights' section, including monthly Fund Fact Sheets, Quarterly Commentary and product overview collateral.

Quarterly Commentary

Fact Sheets

Corporate Brochures





Equity Trustees Limited ABN 46 004 031 298, AFSL 240975 is the issuer of units in the Allan Gray Australia Equity Fund, Allan Gray Australia Balanced Fund, Allan Gray Australia Stable Fund, Orbis Global Equity Fund (Australia Registered) and Orbis Global Equity LE Fund (Australia Registered). You should obtain and consider the relevant Product Disclosure Statement or Information Memorandum, as applicable, relating to any products mentioned, before deciding whether to acquire or sell any products. Please note that the Allan Gray Australia Funds are primarily marketed to investors in Australia. Target Market Determinations (TMDs) for the Allan Gray products can be found at allangray.com.au/ PDS-TMD-documents and TMDs for the Orbis products can be found at orbis.com/au/ adviser/how-to-invest/forms. Each TMD sets out who an investment in the relevant Allan Gray product or Orbis product might be appropriate for and the circumstances that trigger a review of the TMD.