

- ALLAN GRAY AUSTRALIA EQUITY FUND
- ALLAN GRAY AUSTRALIA BALANCED FUND
- ALLAN GRAY AUSTRALIA STABLE FUND

CLIENT SERVICES CONTACT DETAILS

1300 604 604 (within Australia)

✓ clientservices@allangray.com.au

+61 2 8224 8604 (outside Australia)

allangray.com.au

PLEASE COMPLETE THIS FORM IF YOU ARE A NEW INVESTOR WITH ALLAN GRAY IN AUSTRALIA.



- 1. Complete the relevant sections of this identification form, according to the type of trust as set out below, in capital letters, using a black pen.
- 2. Make copies of your ID document(s) as applicable and arrange for them to be certified. Please refer to the 'Forms & Documents' section of our website for more information on getting your documents certified.
- 3. Include this identification form and original certified copies of the ID documents with your initial application form when you send it to us.

TYPE OF TRUST	TYPE OF TRUSTEE	SECTIONS TO COMPLETE	
Regulated trust	Individuals	Sections 1, 4 and 8.1	
(Australian)	Listed public company	Sections 1 and 5	
	Private company and unlisted public companies	Sections 1, 5, 6, 8.2, 8.2.1 and 8.2.2	
Unregulated trust	Individuals (Australian)	Sections 1, 2, 3, 4, 9.1 and 9.2	
(Australian and foreign)	Individuals (Foreign)	Sections 1, 2, 3, 4, 9.2 and 9.3	
	Company (Australian)	Sections 1, 2, 3, 5, 6, 9.1, 9.2, 9.4, 9.4.1 and 9.4.2	
	Company (Foreign)	Sections 1, 2, 3, 5, 6, 9.1, 9.3, 9.4, 9.4.1 and 9.4.2	

4. If you are a company that is acting as a custodian, please also complete section 7.

Legal notices

Equity Trustees Ltd AFSL No. 240975 (EQT) is the issuer of units in the Allan Gray Australia Equity Fund, Allan Gray Australia Balanced Fund and the Allan Gray Australia Stable Fund (together Funds).

Personal information is collected on this form by EQT and Allan Gray including their delegates, such as OneVue Fund Services Pty Ltd and Orbis, (together us), for the purposes of maintaining the register of unitholders, facilitating distribution payments and other unitholder communications required or permitted by the Corporations Act 2001 or other legislation. Your personal information may be disclosed to external service companies such as print or mail service providers, to Allan Gray, Orbis or to the Funds' custodian, or as otherwise required or permitted by law. If you would like details of your personal information held by us, or you would like to correct information that is inaccurate, incorrect or out of date, please contact Allan Gray. Our privacy policy is available on our website, www.allangray.com.au In accordance with the Corporations Act 2001, you may be sent material (including marketing material) approved by EQT, Allan Gray or Orbis in addition to general corporate communications. You may elect not to receive marketing material by contacting Allan Gray using the details on this form. Allan Gray means Allan Gray Australia Pty Ltd AFSL No. 298487 as manager for the Funds. Orbis means Orbis Investment Advisory Pty Ltd AFSL No. 237862 and its associates.



1.IRUST DETAILS				
Full name of trust				
Country where trust e	established			
Type of regulated trus	t (Australian)			
Please select only one of	of the following trust t	ypes and p	provide the information requested.	
Self-managed sup	perannuation Fund			
Please provide the	e SMSF's ABN			
Registered mana	ged investment sche	me		
Provide the Austra Scheme Number (-			
Government sup	erannuation Fund			
Provide the name establishing the fu	· ·			
	or such as an approve	,	egulatory oversight of a Commonwealth, State or fund, a pooled superannuation trust or an APRA-	•
Provide the name	e of the regulator			
Provide the trust registration/licer	-			
Type of unregulated to	rust (Australian and f	oreign)		
Please select one of the	e following trust types	and provid	de the information requested.	
Family trust	Charitable trust	: [Testamentary trust	
Other	Please provide descr	iption [
2. BENEFICIAL OWNER	R/BENEFICIARY DETA	AILS		
Please complete for un	regulated trusts (Aust	ralian and	foreign).	
that entity by way of de	termining decisions ale identification form f	bout the fir or individu	owns 25% or more of an entity and/or exercises con ancial and operating policy. All beneficial owners which are traders, companies, trusts or trustees (as locuments.	vill need to
How many beneficial ov	wners are there? (plea	se identify	the beneficial owners on the next section)	



Do the terms of the trust identify the beneficiaries by reference to membership of a class? Provide details of the membership class(es) (for example unit holders, family members of named person, charitable purpose) Yes No How many beneficiaries are there? (please identify the beneficiaries on the next section) Please provide details for each beneficial owner and each beneficiary. Beneficial owner/beneficiary 1 Title Full name(s) Surname Date of birth Please tick if this person is a beneficial owner **Residential address.** A PO Box/RMB/Locked Bag is not acceptable. Property name/ building name (if applicable) **Address** Suburb State Postcode Country Beneficial owner/beneficiary 2 Full name(s) Title Surname Please tick if this person is a beneficial owner Date of birth **Residential address.** A PO Box/RMB/Locked Bag is not acceptable. Property name/ building name (if applicable) **Address** Suburb State Postcode Country



Beneficial owner/bene	ficiary 3			
Title		Full name(s)		
Surname				
Date of birth	DD/MM	/ Y Y Y Y	Please tick if this person is a ber	neficial owner
Residential address. A	PO Box/RMB/Lock	ked Bag is not acce	otable.	
Property name/ building name (if applicable)				
Address				
Suburb		State	Postcode	
Country				
Beneficial owner/bene	ficiary 4			
Title		Full name(s)		
Surname				
Date of birth	DD/MM	/ Y Y Y Y	Please tick if this person is a ber	neficial owner
Residential address. A	PO Box/RMB/Lock	ked Bag is not acce	otable.	
Property name/ building name (if applicable)				
Address				
Suburb		State	Postcode	
Country				

If there are more beneficiaries, please provide details on a separate sheet and attach this with your form.

3. SETTLOR DETAILS

Please complete for unregulated trusts (Australian and foreign).

Please provide details for the settlor(s) of the trust.

Settlor: A person or an entity who contributed assets to the trust at the time of establishment. Do not complete this section if the person or entity no longer exists or if the initial sum at the time the trust was set up was less than AUD 10,000.



Settlor 1					
Title		Full name(s)			
Surname					
Company/Trust/ Superannuation Fund					
Settlor 2					
Title		Full name(s)			
Surname					
Company/Trust/ Superannuation Fund					
If there are more settlor	rs, please provide deta	ails on a separat	e sheet and attach thi	s with your fo	rm.
4. INDIVIDUAL TRUSTE	E DETAILS				
Please provide details fo	or each individual trus	stee.			
Trustee 1					
Title		Full name(s)			
Surname					
Date of birth					
Residential address. \land	PO Box/RMB/Locked	d Bag is not acce	otable.		
Property name/ building name (if applicable)					
Address					
Suburb		State		Postcode	
Country					
Trustee 2					
Title		Full name(s)			
Surname					
Date of birth	D D / M M /	YYYY			



$\textbf{Residential address.} \ \land \\$	PO Box/RMB/Locked	d Bag is not acce	ptable.		
Property name/					
building name					
(if applicable)					
Address					
Culturals		Ctata		Destanda	
Suburb		State		Postcode	
Country					
If there are more truste	es, please provide de	tails on a separat	te sheet and attach thi	is with your f	orm.
5. COMPANY TRUSTEE	DETAILS				
Australian company det	ails – companies inco	orporated in Aus	tralia		
Full name of company ((as regulated by ASIC)				
Registration number (for					
Registered office addre	ess. A PO Box/RMB/I	Locked Bag is no	t acceptable.		
Property name/ building name					
(if applicable)					
Address					
Suburb		State		Postcode	
Country					
Place of business (if diffe	rent to regulated office ad	idress)			
Property name/ building name					
(if applicable)					
Address					
Addi ess					
		1			
Suburb		State		Postcode	
Country					
Regulatory/listing deta	ails				
Regulator name					
Licence details					
Name of stock exchang	ge				

Australian listed company



Australian listed company name if majority owned subsidiary of an Australian listed company					
Foreign company detail	ls – companies inco	rporated outsid	e of Australia		
Full name of company					
Country of formation/registration	incorporation/				
Registration/identifica	tion number				
Name of foreign regist (if applicable)	ration body				
Regulated office addre	_	-	any in Australia, plea	ase provide	Australian address.
Property name/					
building name (if applicable)					
Address					
Suburb		State		Postcode	
Country					
Place of business (if diffe	rent to regulated office ac	ddress)			
Property name/ building name					
(if applicable)					
Address					
Suburb		State		Postcode	
Country					
Regulatory/listing deta	ails				
Regulator name					
Licence details					
Name of stock exchang	ge				
Australian listed comp					



6. ADDITIONAL INFORMATION FOR PRIVATE COMPANIES AND UNLISTED PUBLIC COMPANIES

Please complete if the company is a private company or an unlisted public company. Do not complete for public listed companies.

Directors details	
How many directors are	ethere?
Provide full name of eac	th director
Director 1	
Title	Full name(s)
Surname	
Director 2	
Title	Full name(s)
Surname	
Director 3	
Title	Full name(s)
Surname	
Director 4	
Title	Full name(s)
Surname	
If there are more directo	ors, please provide details on a separate sheet and attach this with your form.
Beneficial owners deta	ills
·	vate and unlisted public companies that are not regulated companies and are not a majority Australian listed public company. Provide details of all beneficial owners of the company.
that entity by way of det complete the applicable	neone who directly or indirectly owns 25% or more of an entity and/or exercises control over termining decisions about the financial and operating policy. All beneficial owners will need to eidentification form for individuals, sole traders, companies, trusts or trustees (as relevant), www.allangray.com.au/b/forms-documents/.
Beneficial owner 1	
Title	Full name(s)
Surname	



Residential address. A PO Box/RMB/Locked Bag is not acceptable.					
Property name/ building name (if applicable)					
Address					
Suburb		State		Postcode	
Country					
Beneficial owner 2					
Title		Full name(s)			
Surname					
Residential address. \boldsymbol{A}	PO Box/RMB/Locked	Bag is not acce	otable.		
Property name/ building name					
(if applicable)					
Address					
Suburb		State		Postcode	
Country					
Beneficial owner 3					
Title		Full name(s)			
Surname					
$\textbf{Residential address.} \boldsymbol{\land} $	PO Box/RMB/Locked	Bag is not acce	otable.		
Property name/ building name					
(if applicable)					
Address					
Suburb		State		Postcode	
Country					



7. CUSTODIAN ATTESTATION

If you are a company completing this form on behalf of an individual, another company, a trust or other entity, as its Custodian, please complete this section.

Custodian means a company that

- a. is acting in the capacity of a trustee; and
- b. is providing a custodial or depository service of the kind described in item 46 of table 1 in subsection 6(2) of the Anti-Money Laundering and Counter-Terrorism Financing Act 2006 (AML/CTF Act); and
- c. either:
 - i. holds an Australian financial services licence authorising it to provide custodial or depository services under the Corporations Act 2001; or
 - ii. is exempt under the Corporations Act 2001 from the requirement to hold such a licence; and
- d. either

this form for you, as Custodian.

- i. satisfies one of the 'geographical link' tests in subsection 6(6) of the AML/CTF Act; or
- ii. has certified in writing to the relevant reporting entity that its name and enrolment details are entered on the reporting entities roll; and
- e. has certified in writing to the relevant reporting entity that it has carried out all applicable customer identification procedures and ongoing customer due diligence requirements in accordance with Chapter 15 of the AML/CTF Rules in relation to its underlying customers prior to, or at the time of, becoming a customer of the reporting entity.

Α.	. Do you meet the definition of a C	Custodian (as set out above)?
	No	Yes
Β.	continue to carry out, all applicabl	nt prior to requesting this designated service from us, you have carried out and will be customer identification procedures on your underlying accountholder, including in accordance with Chapter 15 of the AML/CTF Rules?
	No	Yes
ac		uestions, then we are able to apply the Chapter 4, part 4.4 Custodian rules to this ustomer due diligence conducted by you, as Custodian, on the underlying
С	,	nable request made by us for information or evidence about the underlying us to meet our obligations under the AML/CTF Act.
	No	Yes
	,	O or did not complete any of the above questions, no other information about the

If you answered NO or did not complete any of the above questions, we are unable to apply the Chapter 4, part 4.4 Custodian rules to this application. We are therefore obligated to conduct full Know Your Client procedures on your underlying account holder including any named nominee, as well as the trustees, beneficial owners and controlling persons of the underlying named account, in addition to you as Custodian. Therefore, please complete the relevant forms and provide identity documents for all parties connected to this account.

as a company is required to be collected and verified as required by the AML/CTF rules. Please complete the rest of



8. VERIFICATION PROCEDURE - REGULATED TRUSTS

8.1 Verification of individual trustees for Australian regulated trusts

Please enclose an original certified copy of ONE of the following current documents for at least one trustee. If your document does not show your signature, please sign your name on the original certified copy of the document.

TICK	SELECT ONE OPTION FROM THIS SECTION
	Driver's licence (must show your date of birth, photo and signature).
	Passport (must show your date of birth, photo, current date of passport and signature).
	Any identification card issued under a state or territory in Australia or by an overseas government (must show your date of birth, photo and signature)

8.2 Verification of a company trustee for Australian regulated trusts

TICK	ENCLOSE A CERTIFIED COPY OF THE FOLLOWING CURRENT DOCUMENTS:
	Certificate of registration (or equivalent) issued by the relevant registration/regulatory body indicating:
	i. The company's identification/registration numberii. The date it was incorporated or formed, andiii. The company's registered address.
	The company's register of members indicating each member's residential address and percentage of ownership. However, if the company is listed on a stock exchange, the register of members only needs to show the top 20 members, their residential addresses and percentage of ownership.

Note: If the certificate of registration does not indicate any of the above details, you should enclose certified co pies of other documents issued by independent third parties indicating the above details in addition to enclosing the certificate of registration. Australian private companies should consider providing a 'Current company extract' sourced directly from ASIC in the previous 3 months (a small fee is levied by ASIC for this report) or the company's last annual statement issued by ASIC.

8.2.1 Verification of a company's beneficial owners - individuals

For each beneficial owner who is an Australian resident, please enclose an original certified copy of ONE of the first three documents listed below. This document must show your date of birth, photo and signature. For each beneficial owner who is a foreign resident, you must enclose original certified copies of at least TWO of the following current documents. The TWO documents together must show ALL of the following:

- Your photo
- Date of birth
- Residential address
- Signature (If your documents do not show your signature, please sign your name on the original certified copy of the document)



TICK	ENCLOSE A CERTIFIED COPY OF THE FOLLOWING CURRENT DOCUMENTS:
	Driver's licence
	Passport
	Any identification card issued under a state or territory in Australia or by an overseas government
	A document issued by a local government body or utilities provider within the preceding three months which records the provision of services to your address or to you (this document must contain your name and address as indicated on this form)

8.2.2 Verification procedure of a company's beneficial owners – companies

For each beneficial owner which is a company, please enclose a certified copy of the following current documents:

TICK	ENCLOSE A CERTIFIED COPY OF THE FOLLOWING CURRENT DOCUMENTS:
	Certificate of registration (or equivalent) issued by the relevant registration/regulatory body indicating: i. The company's identification/registration number ii. The date it was incorporated or formed, and iii. The company's registered address.
	The beneficial owner's register of members indicating each member's residential address and percentage of ownership and: i. Each member who is an individual must provide documents as outlined under the heading 'Verification of a company's beneficial owners – individuals', and ii. Each member who is a company must provide a certified copy of the documents outlined under the heading 'Verification of a company's beneficial owners – companies'. If the company is listed on a stock exchange, the register of members only needs to show the top 20 members, their residential addresses and percentage of ownership.

Note: If the certificate of registration does not indicate any of the above details, you should enclose certified copies of other documents issued by independent third parties indicating the above details, in addition to enclosing the beneficial owner's certificate of registration. Australian private companies should consider providing a 'Current company extract' sourced directly from ASIC in the previous 3 months (a small fee is levied by ASIC for this report) or the company's last annual statement issued by ASIC.

Document written in a language other than English must be accompanied by an English translation provided by an accredited translator.



9. VERIFICATION PROCEDURE - UNREGULATED TRUSTS

9.1 Verification of unregulated trusts (Australian and foreign)

Please enclose an original certified copy of ONE of the following documents.

TICK	SELECT ONE OPTION FROM THIS SECTION
	A notice issued to the trust by a regulatory authority (must not be more than 12 months old).
	A letter from a solicitor or qualified accountant that confirms the name of the trust.
	An original or certified copy or certified extract of the trust deed. The certified extract must confirm the name of the trust.

Documents written in a language other than English must be accompanied by an English translation provided by an accredited translator.

9.2 Verification of individual trustees and beneficial owners for Australian unregulated trusts

Please enclose an original certified copy of ONE of the following current documents for at least one trustee and all beneficial owners. If your document does not show your signature, please sign your name on the original certified copy of the document.

TICK	SELECT ONE OPTION FROM THIS SECTION
	Driver's licence (must show your date of birth, photo and signature).
	Passport (must show your date of birth, photo, current date of passport and signature).
	Any identification card issued under a state or territory in Australia or by an overseas government (must show your date of birth, photo and signature).

9.3 Verification of individual trustees and beneficial owners for foreign trusts

Please enclose original certified copies of at least TWO of the following current documents for each individual trustee and all beneficial owners. The TWO documents together must show ALL of the following:

- Your photo
- Date of birth
- Residential address
- Signature (If your documents do not show your signature, please sign your name on the original certified copy of the document.)

TICK	SELECT TWO OPTIONS FROM THIS SECTION
	Driver's licence
	Passport
	Any identification card issued under a state or territory in Australia or by an overseas government
	A document issued by a local government body or utilities provider within the preceding three months which records the provision of services to your address or to you (this document must contain your name and address as indicated on this form)



9.4 Verification procedure of company trustee for unregulated trusts (Australian and foreign)

Please enclose an original certified copy of BOTH of the following documents

TICK	ENCLOSE A CERTIFIED COPY OF THE FOLLOWING CURRENT DOCUMENTS
	Certificate of registration (or equivalent) issued by the relevant registration/regulatory body indicating:
	i. The company's identification number
	ii. The date it was incorporated or formed, and
	iii. The company's registered address.
	The company's register of members indicating each member's residential address and percentage of ownership. However, if the foreign company is listed on a stock exchange, the register of members only needs to show the top 20 members, their residential addresses and percentage of ownership.

Note: If the certificate of registration does not indicate any of the above details, you should enclose certified copies of other documents issued by independent third parties indicating the above details in addition to enclosing the certificate of registration. Australian private companies should consider providing a 'Current company extract' sourced directly from ASIC. A small fee is levied by ASIC for this report.

9.4.1 Verification procedure of a company's beneficial owners – individuals

For each beneficial owner who is an Australian resident, please enclose an original certified copy of ONE of the first three documents listed below. This document must show your date of birth, photo and signature. For each beneficial owner who is a foreign resident, you must enclose original certified copies of at least TWO of the following current documents. The TWO documents together must show ALL of the following:

- Your photo
- Date of birth
- Residential address
- Signature (If your documents do not show your signature, please sign your name on the original certified copy of the document.)

TICK	ENCLOSE A CERTIFIED COPY OF THE FOLLOWING CURRENT DOCUMENTS
	Driver's licence
	Passport
	Any identification card issued under a state or territory in Australia or by an overseas government
	A document issued by a local government body or utilities provider within the preceding three months which records the provision of services to your address or to you (this document must contain your name and address as indicated on this form)



9.4.2 Verification procedure of a company's beneficial owners - companies

For each beneficial owner which is a company, please enclose a certified copy of the following current documents.

TICK	ENCLOSE A CERTIFIED COPY OF THE FOLLOWING CURRENT DOCUMENTS
	Certificate of registration (or equivalent) issued by the relevant registration/regulatory body indicating:
	i. The company's identification/registration number
	ii. The date it was incorporated or formed, and
	iii. The company's registered address.
	The beneficial owner's register of members indicating each member's residential address and percentage of ownership and:
	i. Each member who is an individual must provide documents as outlined under the heading 'Verification of a company's beneficial owners – individuals', and
	ii. Each member who is a company must provide a certified copy of the documents outlined under the heading 'Verification of a company's beneficial owners – companies'.
	If the company is listed on a stock exchange, the register of members only needs to show the top 20 members, their residential addresses and percentage of ownership

Note: If the certificate of registration does not indicate any of the above details, you should enclose certified copies of other documents issued by independent third parties indicating the above details, in addition to enclosing the beneficial owner's certificate of registration. Australian private companies should consider providing a 'Current company extract' sourced directly from ASIC in the previous 3 months (a small fee is levied by ASIC for this report) or the company's last annual statement issued by ASIC.

Document written in a language other than English must be accompanied by an English translation provided by an accredited translator.