

# Identification form — Trusts & trustees


- ALLAN GRAY AUSTRALIA EQUITY FUND
- ALLAN GRAY AUSTRALIA BALANCED FUND
- ALLAN GRAY AUSTRALIA STABLE FUND

## CLIENT SERVICES CONTACT DETAILS

 1300 604 604 (within Australia)

 [clientservices@allangray.com.au](mailto:clientservices@allangray.com.au)

 +61 2 8224 8604 (outside Australia)

 [allangray.com.au](http://allangray.com.au)

**PLEASE COMPLETE THIS FORM IF YOU ARE A NEW INVESTOR WITH ALLAN GRAY IN AUSTRALIA OR IF YOU ARE A FINANCIAL ADVISER VERIFYING YOUR CLIENT WHO IS A NEW INVESTOR.**



1. Complete the relevant sections of this identification form, according to the type of trust as set out below, in block letters, using a black pen.
2. Make copies of your ID document(s) as applicable and arrange for them to be certified. Please refer to the 'Forms & Documents' section of our website for more information on getting your documents certified.
3. Include this identification form and original certified copies of the ID documents with your initial application form when you send it to us.

TYPE OF TRUST	TYPE OF TRUSTEE	SECTIONS TO COMPLETE
<b>Regulated trust (Australian)</b>	Individuals	Sections 1, 4 and 7
	Public company	Sections 1 and 5
	Private company	Sections 1, 5 and 6
<b>Unregulated trust (Australian and foreign)</b>	Individuals (Australian)	Sections 1, 2, 3, 4, 8.1 and 8.2
	Individuals (Foreign)	Sections 1, 2, 3, 4, 8.1 and 8.3
	Company (Australian)	Sections 1, 2, 3, 5, 6, 8.1, 8.2, 8.4, 8.5 and 8.6
	Company (Foreign)	Sections 1, 2, 3, 5, 6, 8.1, 8.3, 8.4, 8.5 and 8.6

### Financial adviser verifying your client

1. Complete the relevant sections of this identification form, according to the type of trust as set out above, in block letters, using a black pen.
2. Either:
  - a. Attach the original certified copies of the ID documents used to verify your client (and any required translation)
  - b. Complete section 9 indicating that you have collected and verified your client's identity.
3. Include this identification form and original certified copies of ID documents (if applicable) with the initial application form when you send it to us.

### Legal notices

Equity Trustees Ltd AFSL No. 240975 (EQT) is the issuer of units in the Allan Gray Australia Equity Fund, Allan Gray Australia Balanced Fund and the Allan Gray Australia Stable Fund (together Funds).

Personal information is collected on this form by EQT and Allan Gray including their delegates, such as OneVue Fund Services Pty Ltd and Orbis, (together us), for the purposes of maintaining the register of unitholders, facilitating distribution payments and other unitholder communications required or permitted by the Corporations Act 2001 or other legislation. Your personal information may be disclosed to external service companies such as print or mail service providers, to Allan Gray, Orbis or to the Funds' custodian, or as otherwise required or permitted by law. If you would like details of your personal information held by us, or you would like to correct information that is inaccurate, incorrect or out of date, please contact Allan Gray. Our privacy policy is available on our website, [www.allangray.com.au](http://www.allangray.com.au) In accordance with the Corporations Act 2001, you may be sent material (including marketing material) approved by EQT, Allan Gray or Orbis in addition to general corporate communications. You may elect not to receive marketing material by contacting Allan Gray using the details on this form. Allan Gray means Allan Gray Australia Pty Ltd AFSL No. 298487 as manager for the Funds. Orbis means Orbis Investment Advisory Pty Ltd AFSL No. 237862 and its associates.

# Identification form — Trusts & trustees

## 1. TRUST DETAILS

Full name of trust

Country where trust established

Type of regulated trust (Australian)

Please select only one of the following trust types and provide the information requested.

**Self-managed superannuation Fund**

Please provide the SMSF's ABN

**Registered managed investment scheme**

Provide the Australian Registered  
Scheme Number (ARSN)

**Government superannuation Fund**

Provide the name of the legislation  
establishing the fund

**Other regulated trust** (a trust that is subject to regulatory oversight of a Commonwealth, State or Territory statutory regulator such as an approved deposit fund, a pooled superannuation trust or an APRA-regulated superannuation fund)

Provide the name of the regulator

Provide the trust's ABN or  
registration/licensing details

Type of unregulated trust (Australian and foreign)

Please select one of the following trust types and provide the information requested.

Family trust

Charitable trust

Testamentary trust

Other

Please provide description

## 2. BENEFICIAL OWNER/BENEFICIARY DETAILS

Please complete for unregulated trusts (Australian and foreign).

Beneficial owner: Is someone who directly or indirectly owns 25% or more of an entity and/or exercises control over that entity by way of determining decisions about the financial and operating policy.

How many beneficial owners are there? (please identify the beneficial owners on the next section)

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Do the terms of the trust identify the beneficiaries by reference to membership of a class?

Provide details of the membership class(es) (for example unit holders, family members of named person, charitable purpose)

**Yes**

**No** How many beneficiaries are there? (please identify the beneficiaries on the next section)

Please provide details for each beneficial owner and each beneficiary.

## Beneficial owner/beneficiary 1

**Title**  **Full given names**

**Surname**

**Date of birth**   /   /     Please tick if this person is a beneficial owner

**Residential address.** A PO Box/RMB/Locked Bag is not acceptable.

**Property name/  
building name**

(if applicable)

**Address**

**Suburb**  **State**  **Postcode**

**Country**

## Beneficial owner/beneficiary 2

**Title**  **Full given names**

**Surname**

**Date of birth**   /   /     Please tick if this person is a beneficial owner

**Residential address.** A PO Box/RMB/Locked Bag is not acceptable.

**Property name/  
building name**

(if applicable)

**Address**

**Suburb**  **State**  **Postcode**

**Country**

# Identification form — Trusts & trustees

## Beneficial owner/beneficiary 3

Title	<input type="text"/>	Full given names	<input type="text"/>					
Surname	<input type="text"/>							
Date of birth	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	Please tick if this person is a beneficial owner	<input type="checkbox"/>
<b>Residential address.</b> A PO Box/RMB/Locked Bag is not acceptable.								
Property name/ building name	<input type="text"/>							
(if applicable)	<input type="text"/>							
Address	<input type="text"/>							
	<input type="text"/>							
Suburb	<input type="text"/>	State	<input type="text"/>	Postcode	<input type="text"/>			
Country	<input type="text"/>							

## Beneficial owner/beneficiary 4

Title	<input type="text"/>	Full given names	<input type="text"/>					
Surname	<input type="text"/>							
Date of birth	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	Please tick if this person is a beneficial owner	<input type="checkbox"/>
<b>Residential address.</b> A PO Box/RMB/Locked Bag is not acceptable.								
Property name/ building name	<input type="text"/>							
(if applicable)	<input type="text"/>							
Address	<input type="text"/>							
	<input type="text"/>							
Suburb	<input type="text"/>	State	<input type="text"/>	Postcode	<input type="text"/>			
Country	<input type="text"/>							

If there are more beneficiaries, please provide details on a separate sheet and attach this with your form.

### 3. SETTLOR DETAILS

Please complete for unregulated trusts (Australian and foreign).

Please provide details for the settlor(s) of the trust.

Settlor: A person or an entity who contributed assets to the trust at the time of establishment. Do not complete this section if the person or entity no longer exists or if the initial sum at the time the trust was set up was less than AUD 10,000.

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## Settlor 1

Title	<input type="text"/>	Full given names	<input type="text"/>
Surname	<input type="text"/>		
Company/Trust/ Superannuation Fund	<input type="text"/>		

## Settlor 2

Title	<input type="text"/>	Full given names	<input type="text"/>
Surname	<input type="text"/>		
Company/Trust/ Superannuation Fund	<input type="text"/>		

If there are more settlors, please provide details on a separate sheet and attach this with your form.

## 4. INDIVIDUAL TRUSTEE DETAILS

Please provide details for each individual trustee.

### Trustee 1

Title	<input type="text"/>	Full given names	<input type="text"/>
Surname	<input type="text"/>		
Date of birth	<input type="text"/> <input type="text"/> / <input type="text"/> <input type="text"/> / <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>		

**Residential address.** A PO Box/RMB/Locked Bag is not acceptable.

Property name/ building name (if applicable)	<input type="text"/>		
Address	<input type="text"/>		
Suburb	<input type="text"/>	State	<input type="text"/>
Country	<input type="text"/>		
Postcode	<input type="text"/>		

### Trustee 2

Title	<input type="text"/>	Full given names	<input type="text"/>
Surname	<input type="text"/>		
Date of birth	<input type="text"/> <input type="text"/> / <input type="text"/> <input type="text"/> / <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>		

# Identification form — Trusts & trustees

**Residential address.** A PO Box/RMB/Locked Bag is not acceptable.

<b>Property name/ building name</b> (if applicable)	<input type="text"/>		
	<input type="text"/>		
<b>Address</b>	<input type="text"/>		
	<input type="text"/>		
<b>Suburb</b>	<input type="text"/>	<b>State</b>	<input type="text"/>
		<b>Postcode</b>	<input type="text"/>
<b>Country</b>	<input type="text"/>		

If there are more trustees, please provide details on a separate sheet and attach this with your form.

## 5. COMPANY TRUSTEE DETAILS

**Australian company details - companies incorporated in Australia**

<b>Full name of company</b> (as regulated by ASIC)	<input type="text"/>
<b>Registration number</b> (for example ABN)	<input type="text"/>

**Registered office address.** A PO Box/RMB/Locked Bag is not acceptable.

<b>Property name/ building name</b> (if applicable)	<input type="text"/>		
	<input type="text"/>		
<b>Address</b>	<input type="text"/>		
	<input type="text"/>		
<b>Suburb</b>	<input type="text"/>	<b>State</b>	<input type="text"/>
		<b>Postcode</b>	<input type="text"/>
<b>Country</b>	<input type="text"/>		

**Place of business** (if different to regulated office address)

<b>Property name/ building name</b> (if applicable)	<input type="text"/>		
	<input type="text"/>		
<b>Address</b>	<input type="text"/>		
	<input type="text"/>		
<b>Suburb</b>	<input type="text"/>	<b>State</b>	<input type="text"/>
		<b>Postcode</b>	<input type="text"/>
<b>Country</b>	<input type="text"/>		

**Regulatory/listing details**

<b>Regulator name</b>	<input type="text"/>
<b>Licence details</b>	<input type="text"/>
<b>Name of stock exchange</b>	<input type="text"/>

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## Foreign company details - companies incorporated outside of Australia

Full name of company

Country of formation/incorporation/  
registration

Registration/identification number

Name of foreign registration body  
(if applicable)

**Regulated office address. If regulated as a foreign company in Australia, please provide Australian address.**

A PO Box/RMB/Locked Bag is not acceptable.

Property name/  
building name   
(if applicable)

Address

Suburb  State  Postcode

Country

Place of business (if different to regulated office address)

Property name/  
building name   
(if applicable)

Address

Suburb  State  Postcode

Country

## Regulatory/listing details

Regulator name

Licence details

Name of stock exchange

Australian listed company name if  
majority owned subsidiary of an  
Australian listed company

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## 6. ADDITIONAL INFORMATION FOR PRIVATE COMPANIES

Please complete if the company is a private company. Do not complete for public and listed companies.

### Directors details

How many directors are there?

Provide full name of each director

#### Director 1

Title  Full given names   
Surname

#### Director 2

Title  Full given names   
Surname

#### Director 3

Title  Full given names   
Surname

#### Director 4

Title  Full given names   
Surname

If there are more directors, please provide details on a separate sheet and attach this with your form.

### Major shareholder details

Please complete for private companies that are not regulated companies. Provide details of all shareholders who own, directly or indirectly, more than 20% of the company's issued capital.

#### Major shareholder 1

Title  Full given names   
Surname

**Residential address.** A PO Box/RMB/Locked Bag is not acceptable.

Property name/  
building name   
(if applicable)

Address

Suburb  State  Postcode

Country



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## Major shareholder 2

Title  Full given names

Surname

**Residential address.** A PO Box/RMB/Locked Bag is not acceptable.

Property name/  
building name

(if applicable)

Address

Suburb  State  Postcode

Country

## Major shareholder 3

Title  Full given names

Surname

**Residential address.** A PO Box/RMB/Locked Bag is not acceptable.

Property name/  
building name

(if applicable)

Address

Suburb  State  Postcode

Country

## 7. VERIFICATION PROCEDURE - REGULATED TRUSTS

### Verification of individual trustees for Australian regulated trusts

Please enclose an original certified copy of ONE of the following current documents for at least one trustee. If your document does not show your signature, please sign your name on the original certified copy of the document.

TICK	SELECT ONE OPTION FROM THIS SECTION
<input type="checkbox"/>	Drivers licence (must show your date of birth, photo and signature).
<input type="checkbox"/>	Passport (must show your date of birth, photo, current date of passport and signature).
<input type="checkbox"/>	Any identification card issued under a state or territory in Australia or by an overseas government (must show your date of birth, photo and signature)

## 8. VERIFICATION PROCEDURE - UNREGULATED TRUSTS

### 8.1 Verification of unregulated trusts (Australian and foreign)

Please enclose an original certified copy of ONE of the following documents.

TICK	SELECT ONE OPTION FROM THIS SECTION
<input type="checkbox"/>	A notice issued to the trust by a regulatory authority (must not be more than 12 months old).
<input type="checkbox"/>	A letter from a solicitor or qualified accountant that confirms the name of the trust.
<input type="checkbox"/>	An original or certified copy or certified extract of the trust deed. The certified extract must confirm the name of the trust.

Documents written in a language other than English must be accompanied by an English translation prepared by an accredited translator.

### 8.2 Verification of individual trustees and beneficial owners for Australian unregulated trusts

Please enclose an original certified copy of ONE of the following current documents for at least one trustee and all beneficial owners. If your document does not show your signature, please sign your name on the original certified copy of the document.

TICK	SELECT ONE OPTION FROM THIS SECTION
<input type="checkbox"/>	Drivers licence (must show your date of birth, photo and signature).
<input type="checkbox"/>	Passport (must show your date of birth, photo, current date of passport and signature).
<input type="checkbox"/>	Any identification card issued under a state or territory in Australia or by an overseas government (must show your date of birth, photo and signature).

### 8.3 Verification of individual trustees and beneficial owners for foreign trusts

Please enclose original certified copies of at least TWO of the following current documents for each individual trustee and all beneficial owners. The TWO documents together must show ALL of the following:

- Your photo
- Date of birth
- Residential address
- Signature (If your documents do not show your signature, please sign your name on the original certified copy of the document.)

TICK	SELECT TWO OPTIONS FROM THIS SECTION
<input type="checkbox"/>	Drivers licence
<input type="checkbox"/>	Passport
<input type="checkbox"/>	Any identification card issued under a state or territory in Australia or by an overseas government
<input type="checkbox"/>	A document issued by a local government body or utilities provider within the preceding three months which records the provision of services to your address or to you (this document must contain your name and address as indicated on this form)

## 8.4 Verification procedure of company trustee for unregulated trusts (Australian and foreign)

Please enclose an original certified copy of BOTH of the following documents

TICK	ENCLOSE A CERTIFIED COPY OF THE FOLLOWING CURRENT DOCUMENTS
<input type="checkbox"/>	Certificate of registration (or equivalent) issued by the relevant registration/regulatory body indicating: <ol style="list-style-type: none"> <li>i. The company's identification number</li> <li>ii. The date it was incorporated or formed, and</li> <li>iii. The company's registered address.</li> </ol>
<input type="checkbox"/>	The company's register of members indicating each member's residential address and percentage of ownership. However if the foreign company is listed on a stock exchange, the register of members only needs to show the top 20 members, their residential addresses and percentage of ownership.

**Note:** If the certificate of registration does not indicate any of the above details, enclose certified copies of other documents issued by independent third parties indicating the above details in addition to enclosing the certificate of registration. Australian private companies should consider providing a 'Current company extract' sourced directly from ASIC. A small fee is levied by ASIC for this report.

## 8.5 Verification procedure of a company's major shareholders – individuals/beneficial owners

For each major shareholder and beneficial owner who is an Australian resident, please enclose an original certified copy of ONE of the first three documents listed below. This document must show your date of birth, photo and signature. For each major shareholder and beneficial owner who is a foreign resident, you must enclose original certified copies of at least TWO of the following current documents. The TWO documents together must show ALL of the following:

- Your photo
- Date of birth
- Residential address
- Signature (If your documents do not show your signature, please sign your name on the original certified copy of the document.)

TICK	ENCLOSE A CERTIFIED COPY OF THE FOLLOWING CURRENT DOCUMENTS
<input type="checkbox"/>	Drivers licence
<input type="checkbox"/>	Passport
<input type="checkbox"/>	Any identification card issued under a state or territory in Australia or by an overseas government
<input type="checkbox"/>	A document issued by a local government body or utilities provider within the preceding three months which records the provision of services to your address or to you (this document must contain your name and address as indicated on this form)

## 8.6 Verification procedure of a company's major shareholders – companies

For each major shareholder which is a company, please enclose a certified copy of the following current documents.

TICK	ENCLOSE A CERTIFIED COPY OF THE FOLLOWING CURRENT DOCUMENTS
<input type="checkbox"/>	<p>Certificate of registration (or equivalent) issued by the relevant registration/regulatory body indicating:</p> <ul style="list-style-type: none"> <li>i. The company's identification/registration number</li> <li>ii. The date it was incorporated or formed, and</li> <li>iii. The company's registered address.</li> </ul>
<input type="checkbox"/>	<p>The major company shareholders register of members indicating each member's residential address and percentage of ownership AND:</p> <ul style="list-style-type: none"> <li>i. Each member who is an individual must provide documents as outlined under the heading 'Verification of a company's major shareholders – individuals/beneficial owners', and</li> <li>ii. Each member who is a company must provide a certified copy of the documents outlined under the heading 'Verification of a company's major shareholders – companies'.</li> </ul> <p>If the company is listed on a stock exchange, the register of members only needs to show the top 20 members, their residential addresses and percentage of ownership</p>

**Note:** If the certificate of registration does not indicate any of the above details, enclose certified copies of other documents issued by independent third parties indicating the above details, in addition to enclosing the major shareholder's certificate of registration. Australian private companies should consider providing a 'Current company extract' sourced directly from ASIC. A small fee is levied by ASIC for this report.

Document written in a language other than English must be accompanied by an English translation prepared by an accredited Major Shareholder that are individuals.

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## 9. VERIFICATION PROCEDURE - FINANCIAL ADVISERS

### Record of verification procedure

Either:

- Attach the original certified copies of the ID documents (as required under sections 7 and/or 8) used to verify your client (and any required translation), or
- Complete the details below and do not attached copies of the ID documents. By completing this you represent that you have verified your client's trust and trustee details according to the verification procedures in sections 7 and/or 8.

ID DOCUMENT DETAILS	DOCUMENT 1	DOCUMENT 2
Verified from	<input type="checkbox"/> Original <input type="checkbox"/> Certified copy	<input type="checkbox"/> Original <input type="checkbox"/> Certified copy
Document name/type	<input type="text"/>	<input type="text"/>
Document issuer	<input type="text"/>	<input type="text"/>
Issue date	<input type="text" value="DD/MM/YYYY"/>	<input type="text" value="DD/MM/YYYY"/>
Expiry date	<input type="text" value="DD/MM/YYYY"/>	<input type="text" value="DD/MM/YYYY"/>
Document number	<input type="text"/>	<input type="text"/>
Accredited English translation	<input type="checkbox"/> N/A <input type="checkbox"/> Sighted	<input type="checkbox"/> N/A <input type="checkbox"/> Sighted

### Financial adviser details

**Date verified**

**Authorised Representative Number (if any)**

**Financial adviser name**

**Phone number** +

**Dealer group name**

**AFSL number**