

PLEASE USE THIS FORM IF YOU ARE AN EXISTING INVESTOR AND WISH TO SWITCH YOUR INVESTMENT.



- 1. Read and ensure you understand the Product Disclosure Statement (PDS) for the Fund you are switching into.**

The PDS is available on our website www.allangray.com.au or from your financial adviser.



- 2. Please complete all relevant sections in block letters and using a black pen.**

Please double check that you have:

- entered your account number and account name as they appear on your latest statement
- entered your switch details, the number of units or the AUD value you wish to switch
- completed the 'Regular savings plan instruction' (if applicable)
- completed the 'Regular redemption plan instruction' (if applicable)
- ticked the 'Standing instruction' box (if applicable)
- signed the form as per the 'Signing instructions' in section 6.



- 3. Send your documents to us.**

You can return your form by email, fax or post according to the details below.

✉ **instructions@registry.allangray.com.au**

☎ **1300 606 606**

☎ **+61 2 9230 0000**

📍 **Allan Gray Funds Unit Registry**
GPO Box 804
Melbourne VIC 3001
Australia

SHOULD YOU REQUIRE ANY ASSISTANCE PLEASE CONTACT US:

☎ **1300 604 604** (within Australia)

☎ **+61 2 8224 8604** (outside Australia)

✉ **clientservices@allangray.com.au**

🌐 **allangray.com.au**

Legal notices

Equity Trustees Ltd AFSL No. 240975 (EQT) is the issuer of units in the Allan Gray Australia Equity Fund, Allan Gray Australia Balanced Fund and the Allan Gray Australia Stable Fund (together Funds).

Personal information is collected on this form by EQT and Allan Gray including their delegates, such as OneVue Fund Services Pty Ltd and Orbis, (together us), for the purposes of maintaining the register of unitholders, facilitating distribution payments and other unitholder communications required or permitted by the Corporations Act 2001 or other legislation. Your personal information may be disclosed to external service companies such as print or mail service providers, to Allan Gray, Orbis or to the Funds' custodian, or as otherwise required or permitted by law. If you would like details of your personal information held by us, or you would like to correct information that is inaccurate, incorrect or out of date, please contact Allan Gray. Our privacy policy is available on our website, www.allangray.com.au In accordance with the Corporations Act 2001, you may be sent material (including marketing material) approved by EQT, Allan Gray or Orbis in addition to general corporate communications. You may elect not to receive marketing material by contacting Allan Gray using the details on this form. Allan Gray means Allan Gray Australia Pty Ltd AFSL No. 298487 as manager for the Funds. Orbis means Orbis Investment Advisory Pty Ltd AFSL No. 237862 and its associates.

Switch form

1. INVESTOR DETAILS

Account number

Account name

2. SWITCH DETAILS

The minimum switch amount is AUD 1,000 unless the full balance of your investment is being switched. The minimum account balance for each unit class in each Fund is AUD 10,000. If your balance in each unit class in each Fund after the switch is lower than AUD 10,000 we will be unable to process your request.

| SWITCH FROM | SWITCH TO |
|---|---|
| Allan Gray Australia Equity Fund – Class A <input type="checkbox"/> Full switch <input type="checkbox"/> Partial switch Amount \$ <input type="text"/> | Allan Gray Australia Equity Fund – Class B \$ <input type="text"/> or <input type="text"/> % Allan Gray Australia Balanced Fund \$ <input type="text"/> or <input type="text"/> % Allan Gray Australia Stable Fund \$ <input type="text"/> or <input type="text"/> % Total <input type="text"/> 100% |

| SWITCH FROM | SWITCH TO |
|---|---|
| Allan Gray Australia Equity Fund – Class B <input type="checkbox"/> Full switch <input type="checkbox"/> Partial switch Amount \$ <input type="text"/> | Allan Gray Australia Equity Fund – Class A \$ <input type="text"/> or <input type="text"/> % Allan Gray Australia Balanced Fund \$ <input type="text"/> or <input type="text"/> % Allan Gray Australia Stable Fund \$ <input type="text"/> or <input type="text"/> % Total <input type="text"/> 100% |

| SWITCH FROM | SWITCH TO |
|---|---|
| Allan Gray Australia Balanced Fund <input type="checkbox"/> Full switch <input type="checkbox"/> Partial switch Amount \$ <input type="text"/> | Allan Gray Australia Equity Fund – Class A \$ <input type="text"/> or <input type="text"/> % Allan Gray Australia Equity Fund – Class B \$ <input type="text"/> or <input type="text"/> % Allan Gray Australia Stable Fund \$ <input type="text"/> or <input type="text"/> % Total <input type="text"/> 100% |

| SWITCH FROM | SWITCH TO |
|---|---|
| Allan Gray Australia Stable Fund <input type="checkbox"/> Full switch <input type="checkbox"/> Partial switch Amount \$ <input type="text"/> | Allan Gray Australia Equity Fund – Class A \$ <input type="text"/> or <input type="text"/> % Allan Gray Australia Equity Fund – Class B \$ <input type="text"/> or <input type="text"/> % Allan Gray Australia Balanced Fund \$ <input type="text"/> or <input type="text"/> % Total <input type="text"/> 100% |

3. REGULAR SAVINGS PLAN INSTRUCTION

If you have a regular savings plan, please indicate how this should be treated after the switch.

- Do not change my regular savings plan
- Cancel my regular savings plan
- Change the amount of my regular savings plan. Please indicate the new amount and Fund below. This automatically cancels your existing regular savings plan. Regular savings plans will be processed on the 1st business day of each month. To ensure the change to your regular savings plan is set up in time we ask that you submit this form two business days before the end of the month.

| | | |
|--|------------|----------------------|
| Allan Gray Australia Equity Fund – Class A | AUD | <input type="text"/> |
| Allan Gray Australia Equity Fund – Class B | AUD | <input type="text"/> |
| Allan Gray Australia Balanced Fund | AUD | <input type="text"/> |
| Allan Gray Australia Stable Fund | AUD | <input type="text"/> |

If you want to set up a regular savings plan for the first time, please complete the 'Change or cancel a regular savings/redemption plan' form which can be downloaded from our website.

4. REGULAR REDEMPTION PLAN INSTRUCTION

If you have a regular redemption plan, please indicate how this should be treated after the switch.

- Do not change my regular redemption plan
- Cancel my regular redemption plan
- Change the amount of my regular redemption plan. Please indicate the new amount and Fund below. This automatically cancels your existing regular redemption plan. Regular redemption plans will be processed on the 22nd of each month. If this is not a business day it will be processed on the preceding business day. We expect the payment to be made to your nominated bank account within three business days. To ensure the change to your regular redemption plan is set up in time we ask that you submit your form two business days before the 22nd of the month.

| | | |
|--|------------|----------------------|
| Allan Gray Australia Equity Fund – Class A | AUD | <input type="text"/> |
| Allan Gray Australia Equity Fund – Class B | AUD | <input type="text"/> |
| Allan Gray Australia Balanced Fund | AUD | <input type="text"/> |
| Allan Gray Australia Stable Fund | AUD | <input type="text"/> |

If you want to set up a regular redemption plan for the first time, please complete the 'Change or cancel a regular savings/redemption plan' form which can be downloaded from our website.

5. EXISTING INSTRUCTIONS

Your existing instructions (distribution, reporting preferences, banking details and payments to financial adviser (if applicable)) will continue to apply to your investment in the above Fund(s).

If you wish to change your instructions, please complete the relevant form, available from www.allangray.com.au, under the 'Forms & Documents' section.

6. ACKNOWLEDGEMENTS AND SIGNATURES

You agree that by signing this form:

- you have read and understood the latest Product Disclosure Statement available for the Allan Gray Australia Equity Fund – Class A or Class B (as applicable), the Allan Gray Australia Balanced Fund and/or the Allan Gray Australia Stable Fund, and the accompanying Information Booklet (including the 'Terms of Electronic Communication', 'Instruction Terms' and the 'Direct Debit Request Service Agreement')
- you have read and understood the current Minimum Disclosure Document (if you are a South African resident) or the Information for New Zealand investors (if you are a New Zealand resident) for the relevant Fund (if applicable)
- you consent to receive the relevant Product Disclosure Statement, Information Booklet, Minimum Disclosure Document and Information for New Zealand investors (as applicable) electronically, including by viewing a website, and agree to be bound by such documents and terms
- you have made your own appraisals before investing in the relevant Fund and have not relied upon any statements made by us
- you agree to indemnify us against any loss, liability, damage, claim, cost or expense incurred as a result of any information, representation, declaration, statement or acknowledgement or confirmation in this form being untrue or incorrect, or as a result of or in connection with your direct debit request (if applicable)
- if you are investing as a trustee for a trust, you are acting within your powers and authority under the trust deed
- you authorise us to do anything on your behalf that is necessary for units to be issued based on this form, including signing or completing any necessary documents
- you acknowledge that we are not responsible for any delays in receipt of this form or application money and that we do not guarantee the Funds' performance or any repayment of capital
- you declare that the information provided is complete and accurate and we are not liable for any loss arising from processing this form as a result of compliance with Australia's Anti-Money Laundering/Counter Terrorism Financing laws, and
- if we determine that you are ineligible to hold units in the Fund(s), you appoint us to submit a withdrawal request on our behalf in respect of all your units in the Fund(s).

Switch form

Signing instructions

Individual/Sole Trader – where the investment is in one name, the account holder must sign.

Joint Holding – where the investment is in more than one name, all of the account holders must sign.

Companies – where the company has a sole director who is also the sole company secretary, this form must be signed by that person. If the company (pursuant to section 204A of the Corporations Act 2001) does not have a company secretary, a sole director can also sign alone. Otherwise this form must be signed by a director jointly with either another director or a company secretary. Please indicate the capacity in which the form is signed.

Trust – the trustee(s) must sign this form, as permitted by the trust deed (for example if the deed says two trustees must sign, then this form must be signed by two trustees). If the trustee is a company, then the signing instructions under 'Companies' apply. Trustee(s) signing on behalf of the trust confirm that the trustee(s) is/are acting in accordance with such designated powers and authority under the trust deed.

Power of Attorney – if you have not already lodged the Power of Attorney with us, please attach a copy of the Power of Attorney, certified on every page. You will also need to give us a certified copy of photo identification to satisfy Anti-Money Laundering requirements.

SIGNATURE OF INVESTOR 1

Director or authorised signatory

Full name (please print)

Date

 / /

Company officer (please indicate company capacity)

- Director
 Sole director and company secretary/sole trader
 Authorised signatory

SIGNATURE OF INVESTOR 2

Director/company secretary or authorised signatory

Full name (please print)

Date

 / /

Company officer (please indicate company capacity)

- Director
 Company secretary
 Authorised signatory