

Declaration for South African investors

Send your documents to us.

You can return this signed form by email or post using the details below.



Allan Gray Client Services Team
Allan Gray Australia Pty Ltd
Level 2, Challis House
4 Martin Place
Sydney NSW 2000
Australia

Should you require any assistance please contact us:

South Africa 0860 000 654 International +27 21 415 2301 E offshore_direct@allangray.co.za allangray.com.au

Address Level 2, Challis House, 4 Martin Place, Sydney NSW 2000, Australia Phone 1300 604 604 (within Australia) +61 2 8224 8604 (outside Australia) Email clientservices@allangray.com.au Website: allangray.com.au

Allan Gray Australia Pty Ltd ABN 48 112 316 168 AFSL 298487

Declaration for South African investors



Servicing of South African residents invested with Allan Gray Australia

South African residents invested with Allan Gray Australia now have the option to be serviced by Allan Gray South Africa.

Allan Gray South Africa will liaise with Allan Gray Australia to ensure all documents are in order before forwarding the documents to Australia for administration and processing. Allan Gray South Africa will also be your main point of contact regarding your account and will be able to address any queries you may have.

If you would like to take up this opportunity please provide your confirmation by signing the declaration below and returning the signed form to Allan Gray Australia.

Declaration

I/We would like Allan Gray South Africa to facilitate, and be the main contact point regarding, my/our investment in the Funds. I/We consent for information regarding my/our account, including copies of transaction related correspondence such as account statements, to be shared with Allan Gray Proprietary Limited in South Africa.

| Investor name / Legal entity | |
|------------------------------|-------------------------|
| | |
| Signature of investor 1 | Signature of investor 2 |
| | |
| Full name(s) | Full name(s) |
| | |
| Date | Date |
| | |



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Australia 1300 604 604 International +61 2 8224 8604 E clientservices@allangray.com.au allangray.com.au

Is your Dealer group registered with Allan Gray Australia?

No/not sure – please contact our Client Services team for further assistance. Your Dealer group will also be required to register and complete a 'Dealer group registration form'.

Yes – please complete your details below to register to write products distributed by Allan Gray, including Orbis.

1. Financial adviser details

| Adviser name | | |
|---|---|--|
| Email address | | |
| Business number (include country and area code) | + | |
| Mobile number | + | |

Legal Notices

Equity Trustees Ltd AFSL No. 240975 (Equity Trustees) and referred to as Equity Trustees throught the document, is the issuer of units in the Allan Gray Australia Equity Fund, Allan Gray Australia Balanced Fund and the Allan Gray Australia Stable Fund (together Funds).

Personal information is collected on this form by Equity Trustees and Allan Gray including their delegates, such as OneVue Fund Services Pty Ltd and Orbis, (together us), for the purposes of maintaining the register of unitholders, facilitating distribution payments and other unitholder communications required or permitted by the Corporations Act 2001 or other legislation. Your personal information may be disclosed to external service companies such as print or mail service providers, to Allan Gray, Orbis or to the Funds' custodian, or as otherwise required or permitted by law. If you would like details of your personal information held by us, or you would like to correct information that is inaccurate, incorrect or out of date, please contact Allan Gray. Our privacy policy is available on our website, allangray.com.au In accordance with the Corporations Act 2001, you may be sent material (including marketing material) approved by Equity Trustees, Allan Gray or Orbis in addition to general corporate communications. You may elect not to receive marketing material by contacting Allan Gray using the details on this form. If you are a New Zealand retail investor, we cannot add you to our marketing list. Allan Gray means Allan Gray Australia Pty Ltd AFSL No. 298487 as manager for the Funds. Orbis means Orbis Investment Advisory Pty Ltd AFSL No. 237862 and its associates.



| Property/building name (if applicable) | | | | | |
|--|--------------|------------------|-------------|-----------|--|
| Address | | | | | |
| | | | | | |
| Suburb | | | | | |
| | | | | 5 | |
| State | | | | Postcode | |
| Country | | | | | |
| | | | | | |
| 2. Financial (| adviser d | company | details | | |
| Dealer group name | | | | | |
| AFSL number | | | | | |
| Adviser company | | | | | |
| name | | | | | |
| Contact details | | | | | |
| Email address | | | | | |
| Business number (include country and area co | de) | + | | | |
| Mobile number (include country code) | | + | | | |
| | | | | | |
| Business address. A | PO Box/RMB/I | ocked Bag is not | acceptable. | | |
| Property/building name (if applicable) | | | | | |
| Address | | | | | |
| | | | | | |
| Suburb | | | | | |
| State | | | | Postcode | |
| | | | | . 03:3040 | |
| Country | | | | | |



| Postal address (if different to residential address). A PO Box/RMB/Locked Bag is acceptable. | | | |
|--|----------|--|--|
| Property/building name (if applicable) | | | |
| Address | | | |
| | | | |
| Suburb | | | |
| State | Postcode | | |
| Country | | | |

3. Communication

Allan Gray and Orbis Investments are committed to keeping you up-to-date with the latest news through regular communications. Typically both Allan Gray and Orbis Investments each send one email per month, which includes the latest Fund information as well as insights from our investment team and may include invitations to our events. Please let us know below should you not wish to receive electronic communications.

I do not wish to receive Allan Gray updates and information.

4. Terms and conditions to which you agree

- You acknowledge that any fees payable to you will be pursuant to instructions from your client and based on the terms and conditions in the latest Product Disclosure Statement and Information Booklet (together PDS). As at the date you are signing this form:
 - All financial adviser fees will be paid quarterly to the nominated bank account.
 - Payments are made on or around the 7th business day after the end of each calendar quarter.
 - Payments to a foreign bank account are subject to a minimum of AUD 100. No interest is paid on accrued fees. There is
 no minimum amount for payments into Australian bank accounts.
 - The on-going fee will not be paid at the end of the calendar quarter if your client redeems their entire investment in the Fund during the quarter.
- You agree that the terms and conditions in relation to the payment of fees may change from time to time and such changes will be reflected in the latest PDS. You agree to be bound by such changes.
- You are responsible for the actions of additional staff that you authorise to access your clients' accounts.



- Your client can change advisers or cancel you as adviser.
- You indemnify us and our agents against any claims, liabilities, expenses, losses or costs (including legal costs on a full indemnity basis) suffered or incurred by any of them as a result of you or your agents defaulting under these terms, and this indemnity is a continuing obligation, independent of these terms. This indemnity continues after you cease to be an adviser for your client or if your client fully redeems from the Fund(s).
- It is not necessary for any indemnified person to incur any expenses before acting to enforce these indemnities.

5. Acknowledgement and signature

I confirm that I have read and understood the terms and conditions applying to this registration as set out above.

| Signature | | |
|--------------|---|--|
| | | |
| | | |
| | | |
| | | |
| Full name(s) | | |
| | | |
| Date | | |
| / | / | |