

PLEASE USE THIS FORM IF YOU ARE AN EXISTING INVESTOR AND WISH TO MAKE AN ADDITIONAL INVESTMENT.



1. Read and ensure you understand the relevant Product Disclosure Statement (PDS) and Target Market Determination (TMD).



The PDSs are available on our website at allangray.com.au or from your financial adviser. TMDs for the Allan Gray products can be found at allangray.com.au/PDS-TMD-documents.

2. Please complete all relevant sections in capital letters and using a black pen.

Please double check that you have:

- entered your account number and account name as they appear on your latest statement
- entered the amount in Australian dollars
- ticked the 'Standing instruction' box (if applicable)
- selected the payment method you would like to use
- signed the form as per the 'Signing instructions' in section 7.



3. Send your documents to us.

You can return your form by email or post according to the details below.





Australia



4. Transfer your money to us.

Please refer to section 6 'Payment of investment amount'.

SHOULD YOU REQUIRE ANY ASSISTANCE PLEASE CONTACT US:

(, **1300 604 604** (within Australia)

+61 2 8224 8604 (outside Australia)

✓ clientservices@allangray.com.au



Legal notices

Equity Trustees Ltd AFSL No. 240975 (Equity Trustees) and referred to as Equity Trustees throughout the document, is the issuer of units in the Allan Gray Australia Equity Fund, Allan Gray Australia Balanced Fund and the Allan Gray Australia Stable Fund (together Funds).

Personal information is collected on this form by Equity Trustees and Allan Gray including their delegates, such as OneVue Fund Services Pty Ltd and Orbis, (together us), for the purposes of maintaining the register of unitholders, facilitating distribution payments and other unitholder communications required or permitted by the Corporations Act 2001 or other legislation. Your personal information may be disclosed to external service companies such as print or mail service providers, to Allan Gray, Orbis or to the Funds' custodian, or as otherwise required or permitted by law. If you would like details of your personal information held by us, or you would like to correct information that is inaccurate, incorrect or out of date, please contact Allan Gray. Our privacy policy is available on our website, allangray.com.au In accordance with the Corporations Act 2001, you may be sent material (including marketing material) approved by Equity Trustees, Allan Gray or Orbis in addition to general corporate communications. You may elect not to receive marketing material by contacting Allan Gray using the details on this form. Allan Gray means Allan Gray Australia Pty Ltd AFSL No. 298487 as manager for the Funds. Orbis means Orbis Investment Advisory Pty Ltd AFSL No. 237862 and its associates.



1. INVESTOR DETAILS				
Account number				
Account name				
2. INVESTMENT DETAIL	_S			
Please specify your inves	stment amount below.			
Investment amount				
Allan Gray Australia Equi	ty Fund – Class A			
Initial investment amou Additional investment	unt (min AUD 10,000) amount (min AUD 1,000)	AUD		
Allan Gray Australia Equi	ty Eund Class B			
Initial investment amou				
	amount (min AUD 1,000)	AUD		
Allan Gray Australia Bala	nced Fund			
Initial investment amou				
Additional investment	amount (min AUD 1,000)	AUD		
Allan Gray Australia Stab	le Fund			
Initial investment amou				
Additional investment	amount (min AUD 1,000)	AUD		
3. SOURCE OF FUNDS				
Please select one or mor	re of the following to indi	cate where	your application money comes from.	
Income	Savings	Gift/Inh	neritance	
Other	Please specify [



4. INVESTING IN A NEW FUND

If you are making an investment into a new Fund, please complete the following sections.

Contact details		
Full name(s) (investor 1)	Date of birth	D D / M M / Y Y Y
Full name(s) (investor 2)	Date of birth	D D / M M / Y Y Y
Company and/or Trust name		
Address		
Distribution instructions		
Distributions may be reinvested or paid to yo not have an Australian bank account, or do no		· · · · · · · · · · · · · · · · · · ·
	REINVEST	PAY TO MY BANK ACCOUNT
Allan Gray Australia Equity Fund - Class A		
Allan Gray Australia Equity Fund - Class B		
Allan Gray Australia Balanced Fund		
Allan Gray Australia Stable Fund		
Financial adviser fees (if applicable)		
Please complete the applicable contribution a	and/or ongoing fee in the boxes belo	W.
Contribution fee of up to 2% + GST	%	
Ongoing fee of up to 1% pa + GST	%	
These fees will be calculated and deducted fr	om your investment as explained in	the PDS.
Fund annual financial report options		
Please indicate if you wish to receive the Funcopy. You can access the latest report from each	·	tion is made, we will not send you a
I would like to receive the Fund annual fi	nancial report by email.	
I would like to receive the Fund annual financial report by post.		

5. EXISTING FUNDS AND INSTRUCTIONS

Please note your existing instructions (distribution, reporting preferences, banking details and payments to financial adviser (if applicable)) will continue to apply to your existing Funds.



6. PAYMENT OF INVESTMENT AMOUNT

Please select your payment method a	nd complete the rele	vant section if applicable. All p	ayments must be made in AUD.
I will make my payment using	EFT	BPAY®	Direct debit
Note - Direct debit payments take up to three business days to clear. The Fund can only process your application once it receives cleared money.			
FFT – electronic funds transfer			

You will need to transfer funds to the appropriate bank account for your relevant investment.

FUND	FUND BANK ACCOUNT DETAILS	
Allan Gray Australia Equity Fund – Class A and Class B	Account name BSB Account number Bank name SWIFT/BIC Reference	OFS ATF Allan Gray AEF Applications Account 242-000 233123013 Citigroup Pty Ltd CITIAU2X Your account number
Allan Gray Australia Balanced Fund	Account name BSB Account number Bank name SWIFT/BIC Reference	OFS ATF Allan Gray ABF Applications Account 242-000 233123358 Citigroup Pty Ltd CITIAU2X Your account number
Allan Gray Australia Stable Fund	Account name BSB Account number Bank name SWIFT/BIC Reference	OFS ATF Allan Gray ASF Applications Account 242-000 233123129 Citigroup Pty Ltd CITIAU2X Your account number

BPAY - telephone and internet banking

You can make your payment using telephone or internet banking. You will need to quote the biller code and your account number when making your payment.

FUND	BPAY® DETAILS	
Allan Gray Australia Equity Fund – Class A and Class B	Biller code Reference	49833 Your account number
Allan Gray Australia Balanced Fund	Biller code Reference	266528 Your account number
Allan Gray Australia Stable Fund	Biller code Reference	49866 Your account number

Contact your bank or financial institution to make this payment from your cheque, savings, debit or transaction account. More info: bpay.com.au

® Registered to BPAY Pty Ltd ABN 69 079 137518.



Direct debit authority - Australian dollar bank accounts only

You can allow us to deduct your investment amount directly from your nominated bank account by setting up a direct debit authority. The direct debit will be made through the Bulk Electronic Clearing System (BECS) from the account that you have selected.

By completing and signing this section, the bank account holder(s) acknowledge the terms and conditions of the Direct Debit Request Service Agreement, a copy of which is available from allangray.com.au, under the 'Forms & Documents' section.

Bank name			
Branch name			
BSB number			
Account number			
Bank account name			
	riting, to arrange for funds i		Pty Ltd, ABN 18 107 333 308 (User ID 413306), n my/our investment and/or regular savings plan
Signature of primary b	ank account holder	Signat	ure of joint bank account holder (if applicable)
Full name(s)		Full nai	me(s)
Date		Date	
D D / M M / Y	YYY	D D	/ M M / Y Y Y

7. ACKNOWLEDGEMENTS AND SIGNATURES

You agree that by signing this form:

- you have read and understood the latest Product Disclosure Statement available for the Allan Gray Australia Equity Fund Class A or Class B (as applicable), the Allan Gray Australia Balanced Fund and/or the Allan Gray Australia Stable Fund, and the accompanying Information Booklet (including the 'Terms of Electronic Communication, 'Instruction Terms' and the 'Direct Debit Request Service Agreement')
- you confirm that you have read and understood the Target Market Determination (**TMD**) for the relevant Allan Gray Fund, available at allangray.com.au/PDS-TMD-documents
- you have carefully considered the features of the relevant Allan Gray Fund as described in the PDS and TMD (including its investment objectives, minimum suggested investment timeframe, risk level, withdrawal arrangements and investor suitability) and you are satisfied that your proposed investment in the relevant Allan Gray Fund is consistent with your investment objectives, financial circumstances and needs



- you have read and understood the current Minimum Disclosure Document (if you are a South African resident) or the Information for New Zealand investors (if you are a New Zealand resident) for the relevant Fund (if applicable)
- you consent to receive the Product Disclosure Statement, Information Booklet, Minimum Disclosure Document and Information for New Zealand investors (as applicable) electronically, including by viewing a website, and agree to be bound by such documents and terms
- you have made your own appraisals before investing in the relevant Fund and have not relied upon any statements made by us
- you agree to indemnify us against any loss, liability, damage, claim, cost or expense incurred as a result of any information, representation, declaration, statement or acknowledgement or confirmation in this form being untrue or incorrect, or as a result of or in connection with your direct debit request (if applicable)
- if you are investing as a trustee for a trust, you confirm that you are acting within your powers and authority under the trust deed
- you authorise us to do anything on your behalf that is necessary for units to be issued based on this form, including signing or completing any necessary documents
- you acknowledge that we are not responsible for any delays in receipt of this form or investment money and that we do not guarantee the Funds' performance or any repayment of capital
- you declare that the information provided is complete and accurate and we are not liable for any loss arising from
 processing this form as a result of compliance with Australia's Anti-Money Laundering/Counter Terrorism
 Financing laws, and
- if we determine that you are ineligible to hold units in the Fund(s), you appoint us to submit a withdrawal request on your behalf in respect of all your units in the Fund(s)

Signing instructions

Individual/Sole Trader - where the investment is in one name, the account holder must sign.

Joint Holding - where the investment is in more than one name, all of the account holders must sign.

Companies – where the company has a sole director who is also the sole company secretary, this form must be signed by that person. If the company (pursuant to section 204A of the Corporations Act 2001) does not have a company secretary, a sole director can sign alone. Otherwise this form must be signed by a director jointly with either another director or a company secretary. Please indicate the capacity in which this form is signed.

Trust – the trustee(s) must sign this form, as permitted by the trust deed (for example if the deed says two trustees must sign, then this form must be signed by two trustees). If the trustee is a company, then the signing instructions under 'Companies' apply. Trustee(s) signing on behalf of the trust confirm that the trustee(s) is/are acting in accordance with such designated powers and authority under the trust deed.

Power of Attorney – if you have not already lodged the Power of Attorney with us, please attach a copy of the Power of Attorney, certified on every page. You will also need to give us a certified copy of photo identification to satisfy Anti-Money Laundering requirements.



Director or authorised signatory	Director/company secretary or authorised signatory		
Full name(s)	Full name(s)		
Date DD/MM/YYYY	Date D D / M M / Y Y Y Y		
Company officer (please indicate company capacity) Director	Company officer (please indicate company capacity) Director		
Sole director and company secretary/sole trader Authorised signatory	Company secretary Authorised signatory		