

ORBIS/SM AUSTRALIA EQUITY FUND

FACT SHEET AT 31 OCTOBER 2011

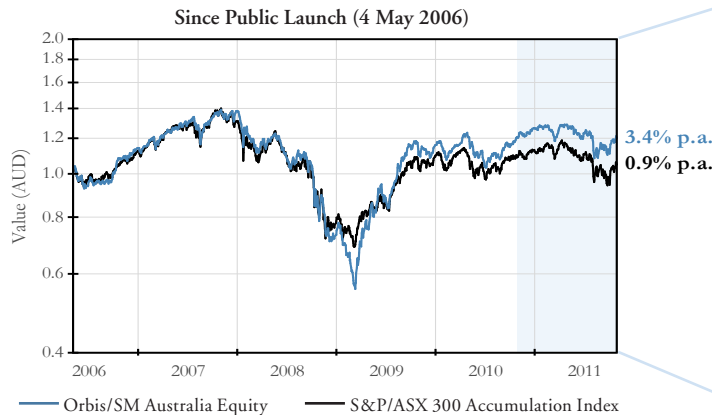


The Fund remains fully invested in Australian equities. It aims to earn higher returns than the Australian stockmarkets and has a benchmark of the S&P/ASX 300 Accumulation Index ("S&P/ASX 300").

Mid Price	AUD 1.0576
Size	AUD 488 million
Minimum Dealing	AUD 25,000/AUD 500 per month
Dealing	Daily
ICR estimate	0.77% + a performance based fee
Buy/Sell spread	+0.35%/-0.35%
Distribution frequency	Annual

PORTFOLIO INFORMATION

Long-Term Analysis - Net Return (distributions reinvested)



Sector Allocation

MSCI Sector	% of Fund	% of S&P/ASX 300
Consumer Discretionary	16	4
Real Estate	15	6
Industrials	14	7
Financials (ex-Real Estate)	13	32
Health Care	13	3
Utilities	11	1
Consumer Staples	6	9
Materials	6	26
Energy	5	7
Telecommunication Services	0	4
Information Technology	0	1
Net Current Assets	1	0
Total	100	100

Performance in Australian dollars (net of fees)

% Returns	Orbis/SM	
	Australia Equity	S&P/ASX 300
<i>Annualised</i>		
Since Public Launch (4 May 2006)	3.4	0.9
Latest 5 years	2.2	(0.2)
Latest 3 years	12.9	7.1
Latest year	(0.2)	(3.9)
<i>Not annualised</i>		
Year to date	(4.8)	(6.5)
Financial year to date (30 Jun)	(2.5)	(5.3)
Latest 3 months	0.0	(1.5)
Latest month	6.2	7.2

Top 10 Holdings

	%		%
SP AusNet	7.2	APN News & Media	4.2
Fairfax Media	6.8	Hastings Diversified Utilities	4.0
Sigma Pharmaceuticals	5.4	Metcash	3.3
National Australia Bank	4.5	ALE Property Group	3.0
Aust. and NZ Banking Group	4.3	Skilled Group	2.4
	Total		45.1

Performance Attribution* stocks held (gross)

Top 5 Contributors	% Rel.		% Rel. Contrib.
	Contrib.	Top 5 Detractors	
<i>5 Years (Not annualised)</i>			
Centennial Coal	6.1	Roc Oil	(6.7)
Iluka Resources	5.8	PaperlinX	(6.3)
Riversdale Mining	4.5	Fisher & Paykel Appliances	(4.6)
Sigma Pharmaceuticals	4.5	PMP	(3.9)
Hastings Diversified Utilities	3.9	Australian Vintage	(3.9)
<i>1 Year</i>			
Sigma Pharmaceuticals	4.4	APN News & Media	(3.1)
SP AusNet	1.6	PaperlinX	(1.9)
Caltex Australia	1.3	Fairfax Media	(1.1)
Centro Retail Trust	1.0	Pharmaxis	(1.1)
AcruX	0.9	Salmat	(0.7)

Returns are net of fees, and assume reinvestment of distributions. Units in the Fund are offered by Equity Trustees Limited, ABN 46 004 031 298, AFSL 240975, as the Fund's responsible entity pursuant to the Fund's Product Disclosure Statement dated 14 March 2011 (PDS). You can obtain a copy of the PDS from www.orbisfunds.com.au or by contacting Orbis (see below for details). Investors should consider the PDS in deciding whether to acquire, or to continue to hold, units in the Fund. Prior to investing in the Fund, investors should always consider seeking professional financial advice. This fact sheet provides general information only and does not constitute financial product advice. It has been prepared without considering any investors' financial circumstances, needs or objectives. While Orbis has endeavoured to ensure the accuracy of the information in this document, such information is not guaranteed as to accuracy or completeness.

*Relative performance attribution is gross of fees and based on a multiplicative model of performance attribution, with daily linking.

Past performance is not a reliable indicator of future results. Orbis Fund unit prices fluctuate and are not guaranteed. When making an investment in the Funds, an investor's capital is at risk. This Report does not constitute a recommendation, an offer to sell or a solicitation to buy shares or units of the Orbis Funds.

Orbis Investment Management (Australia) Pty Limited

ABN 48 112 316 168
AFSL 298487

Contact: clientservices@orbisfunds.com.au

Telephone: 1300 604 604 (within Australia)
+61 2 8224 8604 (outside Australia)